

BIBBY FINANCIAL SERVICES

IN THE HOT SEAT with
Paul Fraser & David Webb

LET'S TALK



WE BELIEVE IN YOUR BUSINESS

INVOICE DISCOUNTING • TRADE FINANCE • ASSET FINANCE • STOCK FINANCE • CASHFLOW LOANS • COMMERCIAL MORTGAGES

BIBBY
FINANCIAL SERVICES



WHAT WE DO!

We provide working capital solutions to small and medium sized business to help them achieve their potential

We are steadfast having continued to support our clients through recessions, Banking crises and COVID 19

We are an Asset Based Lender providing support to our clients when it's needed, in whatever the circumstances

We are experts, this is what we do!

We're never too far away



Locations & People:

- Network of 8 local offices in the UK
- European presence
- We have over 1,200 employees
- Supporting over 10,000 businesses



Funding Support:

- up to £15,000,000 per client
- Invoice Finance
- Asset Finance
- Trade Finance
- Construction Finance
- FX



Customer service (relationship focus):

- 93% client satisfaction rate
- Trust Pilot 4.6 (Excellent)
- Numerous awards



WHERE WE OPERATE



LETS TALK

Invoice Finance & Trade Finance

TRADE FINANCE

Your client is Buying Finished Goods

- 1) Pre-sold
- 2) Not Pre-sold

Buying from Suppliers, who want

- 1) Payment in advance or
- 2) Commitment of payment or
- 3) Payment on shipment

Payment Options to those suppliers

- 1) Deposits / Full prepayments
- 2) Letters of Credit / guarantees
- 3) Payment against documents

HOW DOES IT WORK?



**TRADE FINANCE CAN HELP TO
BUY MORE GOODS AND
NEGOTIATE DISCOUNTS**

HERE IS WHAT OUR CLIENTS SAY

