



UK Government
UK TRANSITION



ACTIONS FOR EXPORTERS TO EU AND REST OF WORLD

NEW RULES FROM 1 JANUARY 2021

will apply to businesses trading internationally

**CONTENT ACCURATE AS
OF 4 NOVEMBER 2020**





The Transition Period

- The UK has left the EU and new rules for business with the EU start on 1 January 2021. The transition period will end on 31 December 2020 and will not be extended.
- Regardless of the agreement we reach with the EU, new trading rules will apply from 1 January 2021.
- There are actions your business needs to take **now** to be prepared for these changes. This seminar will cover some of the key areas to be aware of and the actions you need to take to continue trading from 1 January 2021.
- Visit [GOV.UK/transition](https://www.gov.uk/transition) for the latest guidance and to sign up to email alerts





UK Global Tariff (UKGT)

- At present, for all goods entering the EU from countries that do not have preferential trading arrangements, the EU applies the Common External Tariff.
- From 1 January 2021, the UK will apply its own tariff to all goods entering Great Britain. There are specific provisions in relation to goods entering Northern Ireland.
- The UKGT will replace the EU's Common External Tariff (CET) on 1 January 2021.
- The UK Government intends to achieve a trade agreement with the EU by December 2020.





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UK Global Tariff (UKGT) – take action now

What you should do to prepare

- Use the [UK Global Tariff schedule](#) to check what tariff will be payable on goods entering the UK from 1 January 2021. You can also use this link to check the difference between what you pay now and what you'll pay from 1 January 2021.
- [Get help finding your commodity code](#)
- [Contact HMRC](#) for help getting a commodity code





What is a Bilateral Trade Agreement?

- A Bilateral Trade Agreement is an agreement between countries or groups of countries that removes or reduces tariffs and other restrictions on goods and services traded between them.
- In under two years, the UK government has agreed trade agreements with 51 countries. Total UK trade with these countries was worth £144 billion in 2019.
- The Government wants to secure to secure trade agreements with countries that cover 80 per cent of UK trade within three years.





Trade agreements

What you should do to prepare:

- Visit [GOV.UK](https://gov.uk) to check if the UK has negotiated a trade agreement with the country you will be trading with.
- Use [GOV.UK](https://gov.uk) guidance to understand changes to trading with non-EU countries from January 2021.





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UK - Japan Comprehensive Economic Partnership Agreement (CEPA)

You can download a document that explains the benefits for consumers and business of the Japan-UK trade agreement from

[gov.uk/government/publications/the-uk-japan-comprehensive-economic-partnership-benefits-for-the-uk](https://www.gov.uk/government/publications/the-uk-japan-comprehensive-economic-partnership-benefits-for-the-uk)



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Generalised Scheme of Preferences

What is the Generalised Scheme of Preferences?

- This scheme means that UK importers pay lower (often zero) tariffs on goods from around seventy developing countries.
- This covers, for example, many imports from a large number of number of countries in Africa and South Asia.





Generalised Scheme of Preferences (GSP)

What you should do to prepare

- [Check changes to trading with developing countries](#) currently benefitting from the EU Generalised Scheme of Preferences (GSP)





Government Procurement Agreement (GPA)

What is the GPA?

- The Government Procurement Agreement (GPA) is a World Trade Organization agreement between 20 parties, including major economies like the US, EU and Japan.
- The UK's participation in the agreement gives UK businesses legal rights to bid for covered government procurement opportunities overseas, and gives foreign businesses the right to bid for procurement opportunities in the UK.





What is the GPA?

The Government Procurement Agreement (GPA) opens up procurement markets among its parties. For the UK, as a party to the GPA, this means that:

- UK businesses can bid for certain procurement opportunities in the other Parties' territories
- Businesses from those parties can bid for certain procurement opportunities in the UK
- UK businesses will continue to benefit from the opportunities and rights provided by the GPA from 1 January 2021.





Government Procurement Agreement (GPA)

What you should do to prepare

- The UK will join the WTO's Government Procurement Agreement (GPA) as an independent member at the end of the transition period. [Find out more at GOV.UK](#)
- Find out [which markets are covered by the GPA](#), and what types of opportunities are covered in each market





Exports of Dual-Use Items from GB to EU

What you should do to prepare

- Read the [guidance for exporting controlled goods from 1 January 2021](#)
- Check whether your items are subject to export control:
 - Control List
 - GoodsChecker Tool via SPIRE
- If appropriate, [register for an export licence](#) to export dual-use items to the EU or Channel Islands from 1 January 2021

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What are trade remedies?

- Trade remedies allow WTO members to counteract injury to domestic industry caused by unfair trading practices such as dumped or subsidised imports, or by unforeseen surges in imports.
- They usually take the form of additional duties on imports.





Trade remedies

What you should do to prepare

- If your business is affected by an existing EU trade remedy, [find out about transition reviews into EU measures](#)
- From 1 January 2021, businesses will be able to submit applications via the UK's new independent trade remedies system if they believe they are being injured by the effects of unfair trade practices or surges in imports. Familiarise yourself with the [UK's new trade remedies process on GOV.UK](#).





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Placing Goods On The Market From 1 January 2021

UKCA and CE Marking – further guidance

- For guidance on placing goods on the **GB market** view detailed guidance on [GOV.UK](https://www.gov.uk)
- For guidance on placing goods on the **EU market** view detailed guidance on [GOV.UK](https://www.gov.uk)
- For guidance on placing goods on the market **in Northern Ireland** or to **goods moving between NI and GB** view detailed guidance on [GOV.UK](https://www.gov.uk)
- For guidance on using the **UKNI marking** view detailed guidance on [GOV.UK](https://www.gov.uk)
- For any queries regarding this guidance please email goodsregulation@beis.gov.uk
- [Register](#) to watch a Department for Business, Energy and Industrial Strategy webinar covering what you will need to do to place certain goods on the market from 1st January 2021





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Webinars for Businesses (1)

- Visit [GOV.UK](https://www.gov.uk) for the latest updates on Transition webinars
- [Sign up for Ministry of Justice webinars](#) on substantive law issues and intellectual property



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Webinars for Businesses (2)

Sign up for BEIS webinars on

- Sectors including Life Sciences, Aerospace, Construction, Consumer Goods, Metals & Other Materials, Retail, Automotive, Electronics & Machinery
- Services & Investment
- Goods regulation (UKCA / CE marking)

Sign up for DEFRA webinars on

- Export of live animals
- Labelling arrangements
- Fresh & frozen food
- Fishery products, Dairy & Poultry
- Export health certificates





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The Europe Trade Hub

“The Gateway to Europe”

- Discuss market choices and opportunities across Europe
- Tap into expert knowledge from 34 countries
- Connect with Europe’s market access specialists
- Obtain support from the Europe Export Growth team working with SMEs across the board

EXPORTING IS GREAT
BRITAIN & NORTHERN IRELAND
DIT Europe Trade Hub

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1. Welcome! Page 1 of 2

Thank you for reaching out to the Department for International Trade (DIT) and for visiting our DIT Europe Trade Hub. We aim to help UK companies meet their export objectives to European markets. Through this portal we hope to learn about your business and determine how we can assist.
Please be advised the information in this survey will be handled in accordance with GDPR whether you are introduced to a member of DIT staff or our private sector partner.

1. Please provide us with an email address where we can reach you: *

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Fill in this quick and easy Portal questionnaire and our team will be in touch: www.smartsurvey.co.uk/s/diteuropetradehub

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Next steps

- Visit [GOV.UK/transition](https://gov.uk/transition) to complete a short survey and receive a personalised list of actions
- DIT's [Enquiry Service](#) is on hand to support you navigate and understand the actions your business needs to take to prepare for the end of the transition period on 31 December 2020.
- Visit great.gov.uk for a range of online support including the latest export opportunities
- Businesses in England can contact their DIT local trade office via <http://www.great.gov.uk/campaigns/local-export-support> for advice and support on issues they are facing. This includes support from an International Trade Advisor.
- Businesses in Scotland, Wales and Northern Ireland can contact
 - Scottish Enterprise (www.scottish-enterprise.com/support-for-businesses/exports-and-international-markets/)
 - Business Wales (<https://businesswales.gov.wales/>)
 - Invest Northern Ireland (www.investni.com/)

