

Tech Guys 360 Ltd
REQUEST FOR QUOTATION
Business Growth Planning

Company Background

Tech Guys 360 Ltd was set up in 2018 as the no.1 choice for **phone repairs in St. Helens**. With a team of certified technicians, they are skilled at what they do and can fix a broad range of complex software and hardware issues. Whatever the nature or extent of the damage, from slight water damage to a completely shattered screen, Tech Guys promise to have phones up-and-running again in no time. Postal phone repairs for corporate clients are always done to the highest standard possible, providing peace of mind for all clients.

In addition to repairs for mobile phones, Tech Guys will also repair PCs, laptops, tablets, game consoles and various other electrical devices.

Customers can order their ultimate personalised PC through the On-line PC Builder service and Tech Guys also retail various accessories and components.

In Summer 2021, following a significant investment, Tech Guys opened a unique PC Gaming Lounge adjacent to the repair workshop in Rainford Village Hall. The Gaming Lounge is primarily targeted at the Educational Rewards and Respite Sector and Corporate Hospitality, through private group bookings.

Tech Guys are passionate about gaming and dedicated in providing the Ultimate Gaming experience & social environment for gamers to relax for an hour or 2 away from the hustle and bustle of reality. They have many platforms and games available from F1 VR Racing, COD, FIFA 22, Rocket League, Fortnite, Forza Horizon 4, Roblox, Counter Strike and many more.

Requirement

Tech Guys have ambitious plans to expand the Gaming offer through additional locations in the surrounding areas, developing Virtual Reality experiences and heritage gaming for Corporate Hospitality. Virtual Reality is also seen as a key opportunity for the Education Sector.

Potential further expansion of services is also possible.

On the retail side, Tech Guys are looking to aggressively grow their on-line sales of PCs, parts and components.

This RFQ is for management consultancy services to aid Tech Guys 360 Ltd in developing an encompassing Strategic Business Plan identifying:

- Specific, Measurable, Achievable, Relevant and (c.5 year) Timebound objectives.
- Identification of structural and personnel implications for achieving them.
- Mentoring and support services to the Managing Director.
- Help in recruiting, coaching and training of personnel
- On going support to measure, monitor and help *implement* the plan.
- Support in the preparation and securing of grant funding and other financial support to aid expansion where appropriate.

Deliverable Timescale

Tech Guys plan to develop the Strategic Plan over August/September 22 and start to implement asap.

Evaluation Criteria

Understanding of Industry sector	5%
Experience in developing strategic plans	30%
Ability to build trust, connect with and constructively challenge Tech Guys Leadership.	20%
Connections, influence and reach into the local council, funding providers and Business support community	15%
Clarity of quotation	10%
Delivery timescale	10%
Cost	10%

Scoring Methodology

4 Excellent	Proposal meets and in some places exceeds the required standard
3 Good	Proposal meets required standard
2 Acceptable	Proposal meets the required standard in most respects, but is lacking or inconsistent in others
1 Poor	Proposal falls short of expected standard
0 Unacceptable	Completely or significantly fails to meet required standard or does not provide the relevant answer

Proposal Format

Proposals should clearly demonstrate how they meet the requirement set out above.

Deadline and Submission

Submissions for consideration are required electronically by Hrs on 15/08/22 to Company Managing Director Neil Smith neil@techguys360.co.uk

Date published: 22nd July 2022

SUPPLIERS: Please read the following BEFORE preparing your proposal/quote

1) This work is part funded by the European Regional Development Fund.

2) ERDF Indicative Budget

This work will be part funded though the **European Regional Development Fund**. The project falls within the ***£2,500 - £24,999** bracket and therefore, under current Public

Procurement Regulations, there is no formal tender procedure, but a detailed written quotation is required.

(*NB this figure is the ERDF regulations figure. IT IS NOT THE BUDGET FOR THIS PROJECT)

3) Conditions of Tender

Please be aware that due to the relatively low indicative budget for this work (i.e. less than the current OJEU limits) there is no regulatory obligation for us to provide feedback if you are unsuccessful.

We reserve the right to discontinue this tender process at any time and not award a contract.

You will not be entitled to claim from us any costs or expenses which you may incur in preparing and/or submitting your Tender at any stage of this exercises. This applies whether or not your organisation is successful.