



pipeline supplies

Request for Quotation

CRM & eCommerce Development

Background

Stroud Engineering Supplies or SES Pipeline as we are more commonly known is a market leading distributor for all your domestic, commercial and industrial tubes, valves and fittings and associated products. The company was formed in 1996 in Ormskirk, Lancashire and since then SES have built a reputation for Supplying Excellent Service to all of its wide range of customers.

We are stockists of tubes, valves and fittings in steel, stainless steel, copper and plastics, and as a company with over 80 years of experience we have built up a vast amount of knowledge and expertise in these products and their uses.

At SES customer service has always been at the core of our business. We strive to support our customers with flexibility, efficiency and enthusiasm across all of our sales and delivery services. We aim continuously to Supply Excellent Service.

SES supply a vast cross section of customers ranging from the sole trader to large mechanical contractors, local water authorities, hospitals, marine, pharmaceutical & chemical industries, food factories and even to Government facilities including the M.O.D.

Requirement

This project is to open the door to new opportunities within our industry growing and future proofing the business. A new crm is required to help will upskill our current staff member's enabling them to develop their current sales skills and drive a healthy competitive nature throughout the sales team once again. The new Crm is to be the foundation for the ecommerce website we wish to have developed and built on top of.

The Crm must be easy to use but have sales, service, warehouse and accounting functionality with the capability to be plugged straight into an ecommerce website

Deliverable Timescale

We are looking to commence the project straight away and require a full ecommerce website by June 2023.

Indicative Budget

Looking at both the CRM/ERP solution and building of a fully functional ecommerce website in the region of £20,000 - £25,000 is available

Evaluation Criteria

Quotations will be assessed and scored on the following criteria: Ease of use, functionality and return on investment.

Quality/ Technical Merit (50%)

Supplier must demonstrate they have the technical and professional capability to deliver the requirement.

Delivery Timescale (20%)

Supplier must demonstrate they can deliver the requirement to timescales above.

Cost/Value for money (30%)

Does supplier offer value for money. This will not necessarily be the cheapest quote.

Scoring Methodology

| | |
|----------------|-----------------------------------------------------------------------------------------------------|
| 4 Excellent | Proposal meets and in some places, exceeds the required standard |
| 3 Good | Proposal meets required standard |
| 2 Acceptable | Proposal meets the required standard in most respects, but is lacking or inconsistent in others |
| 1 Poor | Proposal falls short of expected standard |
| 0 Unacceptable | Completely or significantly fails to meet required standard or does not provide the relevant answer |

Proposal Format

Proposals should clearly demonstrate how they meet the requirement set out above.

Deadline and Submission

Proposals are required by 1/10/2022 either electronically to mark@stroudengsupplies.co.uk

Date Published

12th September 2022

This work is part funded through the European Regional Development Fund

Conditions of Tender

- Please be aware that due to the relatively low indicative budget for this work (i.e. less than the current OJEU limits) there is no regulatory obligation for us to provide feedback if you are unsuccessful.
- We reserve the right to discontinue this tender process at any time and not award a contract.
- You will not be entitled to claim from us any costs or expenses which you may incur in preparing and/or submitting your Tender at any stage of this exercises. This applies whether or not your organisation is successful.