Request for Quotation

Outsourced Development Services to Develop our New Donor Station Software

Background

In 2001, when online retailing was only burgeoning, and various retail sales channels were very much siloed, Ian Tomlinson founded Cybertill. One of the world's first cloud-based EPoS and retail management platforms, Cybertill enables a real-time single view of stock, sales and customers to retailers across all touchpoints including integrated systems, branded and pop up retail shops, mobile point of sale, click and collect points, franchise stores, concessions, and ecommerce.

Cybertill has over 700 general retail, charity, and visitor attractions customers that use Cybertill's RetailStore and CharityStore platforms across over 7,500 locations globally. It is the leading cloud-based retail management software provider in Europe. Cybertill also has a growing subsidiary in North America with many retailers in the US already using our innovative software.

Requirement

We need an outsource development team, with a demonstrable capability in PHP, MYSQL & Angular to develop software to our designs for our new Donor station application. Our Donor Station is envisaged to be one of Cybertill's most innovative product introductions allowing for a complete self-service offering for the Charity Retail Sector. It will allow in store visitors using specifically designed touchscreen hardware to:

- Sign Up & Become Regular Donors
- Drop off their donations and to print labels to identify their donations for Gift Aid purposes without waiting in till queues
- Easily donate money to the charity's cause.

The team will likely be comprised of 4 developers and a Project Manager / Service Delivery Manager. The successful bidder will have demonstrable ability in:

- Developing software using PHP/Angular/JavaScript/MySQL
- AWS Platforms
- Automation Testing Technologies
- Docker / Kubernetes / Containerisation
- IDE Familiarity (JIRA / Confluence / Bitbucket)

Deliverable Timescale
Start: ASAP – End date 31st March 2023

Indicative Budget
The maximum indicative budget is £108k exc VAT. All proposals must be quoted in Pounds Sterling (GBP).

Evaluation Criteria
Quotations will be assessed and scored on the following criteria:

Quality/ Technical Merit (50%)

Supplier must demonstrate they have the technical and professional capability to deliver the requirement.

Delivery Timescale (20%)
Supplier must demonstrate they can deliver the requirement to timescales above.

Cost/Value for money (30%)
Does supplier offer value for money. This will not necessarily be the cheapest quote.

Scoring Methodology

4 Excellent	Proposal meets and in some places, exceeds the required standard
3 Good	Proposal meets required standard
2 Acceptable	Proposal meets the required standard in most respects, but is lacking or inconsistent in others
1 Poor	Proposal falls short of expected standard
0 Unacceptable	Completely or significantly fails to meet required standard or does not provide the relevant answer

Proposal Format
Proposals should clearly demonstrate how they meet the requirement set out above.

Deadline and Submission
Proposals are required by 9pm on the 6th of December 2022 electronically to james.ward@cybertill.co.uk

Date Published
25 November 2022

Conditions of Tender
- Please be aware that due to the relatively low indicative budget for this work (i.e. less than the current OJEU limits) there is no regulatory obligation for us to provide feedback if you are unsuccessful.
- We reserve the right to discontinue this tender process at any time and not award a contract.
- You will not be entitled to claim from us any costs or expenses which you may incur in preparing and/or submitting your Tender at any stage of this exercise. This applies whether or not your organisation is successful.

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