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| **Request for Quotation (RfQ)** |
| **Ref: LCEI-LJMU-089** |
| N.B. This Request for Quotation (RfQ) is being promoted by Low Carbon Eco-Innovatory (LCEI) on behalf of the company stated below as part of their assistance through the UKSPF-funded LCEI project. The company will be solely responsible for all scoring and decision-making processes. |

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| **Name of item/system required** | | Heat Pump System | |
| **Company Name** | Hutchinson Engineering Ltd | | |
| **Address** | Everite Road, Widnes, WA8 8PT. | | |
| 1. **Background** | | | |
| [Intro to the business and summary of why the item/system is required]  We design and manufacture complex steel structures to help create a better, greener, more connected world. Our entirely in-house capabilities include design, project management, cutting and machining, fabrication, welding, NDT, painting and coating and assembly. We believe in keeping everything in house to ensure total quality management as well as to ensure that we continue to support local employment.  Hutchinson intend to replace the current heating oil system within our telecoms rigging department to implement a new heat pump system. This transition is expected to reduce our carbon emissions by 24% and will contribute towards our company’s commitment to Net-Zero by 2040 target.  Following support from LCEI to decarbonise their business, this item has been identified and funding allocated towards the purchase by the business. | | | |
| 1. **Requirement:** | | | |
| [Detailed specification of the item/system required]  Supply and fit of Commercial-grade electric air-source heat pump suitable for industrial workshop heating, Approx. 30kW capacity (subject to site assessment), Integrated controls, high seasonal COP (>3.0), low-noise external unit, Optional smart metering and integration with BMS (building management system), Must be compatible with 3-phase supply and capable of operating down to -20°C, all-in-one rooftop heat pump, ideal for large commercial spaces requiring both heating and ventilation. free cooling feature with up to 100% fresh air intake enhances energy efficiency and indoor air quality.  The offer must include delivery and installation of the heat pump. | | | |
| A detailed list of the anticipated works required is included as Addendum 1 to this Request for a Quotation\* (RFQ).[\*Remove this section if not applicable] | | | |
| 1. **In your quotation, please provide evidence of your company’s ability to;** | | | |
| 1. Demonstrate value for money (costs): | | | |
| 1. Be able to complete the project by 20/10/2025 in line with LCEI funding regulations: | | | |
| 1. Meet the specification of the required item: | | | |
| 1. Detail why your product is deemed suitable to the company and their requirements specified: | | | |
| 1. Sustainability/ESG credentials of your business operations and more specifically about the product: | | | |
| Please advise in your quotation if a physical visit, by how many people and for how long, to the nominated premises is required to undertake the described work. | | | |
| 1. **Deliverable Timescale:** | | | |
| It is anticipated that this project will commence in | | | 1st September 2025 |
| And be completed by | | | 15th October 2025 |

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| 1. **Indicative Budget:** | | |
| Between £45,000 and £55,000 | | |
| 1. **Evaluation Criteria: Quotations will be assessed and scored on the following criteria:** | | |
| * **Cost/Value for money (25%):** Does supplier offer value for money. This will not necessarily be the cheapest quote. * **Delivery Timescale (25%):** Supplier must demonstrate they can deliver the requirement to timescales above. * **Specification (20%):** Supplier must meet the specification as detailed above. * **Quality/ Technical Merit (20%):** Supplier must demonstrate they have the technical and professional capability to deliver the requirement. * **Sustainability/ESG (10%):** Show commitment to decarbonisation. | | |
| 1. **Scoring Methodology** | | |
| **4 Excellent** | Proposal meets and, in some places, exceeds the required standard | |
| **3 Good** | Proposal meets required standard | |
| **2 Acceptable** | Proposal meets the required standard in most respects, but is lacking or inconsistent in others | |
| **1 Poor** | Proposal falls short of expected standard | |
| **0 Unacceptable** | Completely or significantly fails to meet required standard or does not provide the relevant answer | |
| 1. **Proposal Format:** | | |
| Your proposal should clearly demonstrate how it meets the requirements set out above. | | |
| Please provide details of any sub-contractors you will use to deliver this work. | | |
| 1. **Deadline and Submission:** | | |
| **Completed quotations responding to this RFQ must be e-mailed to:**  **Email subject must include the RfQ Code e.g. LCEI-LJMU -**089 | | Business contact e-mail:  [**karl@hutchinsonengineering.co.uk**](mailto:karl@hutchinsonengineering.co.uk)  [**islam@hutchinsonengineering.co.uk**](mailto:islam@hutchinsonengineering.co.uk)  [**conor@hutchinsonengineering.co.uk**](mailto:conor@hutchinsonengineering.co.uk)  [**anton@hutchinsonengineering.co.uk**](mailto:anton@hutchinsonengineering.co.uk) |
| **No later than 17:00 Greenwich Mean Time on:** | | 26/08/2025 |
| **Date Published:** | 30/07/2025 | |
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| This work is part funded though UKSPF Low Carbon Eco-Innovatory (LCEI). LCEI is a partnership between Liverpool John Moores University and University of Liverpool, funded by the UK Government through the UK Shared Prosperity Fund with the Liverpool City Region Combined Authority as the lead authority. | | |

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| **Conditions of Tender:** |
| Please be aware that there is no regulatory obligation for us to provide feedback if you are unsuccessful. |
| We reserve the right to discontinue this tender process at any time and not award a contract. |
| You will not be entitled to claim from us any costs or expenses which you may incur in preparing and/or submitting your Tender at any stage of this exercise. This applies whether or not your organisation is successful. |

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| **Addendum 1** |
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| **Addendum 2.** |
| [Add any supporting images/artist’s impressions/technical diagrams etc…] |
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| **Project Title:** |
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| **Work Package Stages:** [Break down your requirements into main stages/tasks…] |
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<https://www.ljmu.ac.uk/microsites/low-carbon-eco-innovatory/>

<https://www.ljmu.ac.uk/microsites/low-carbon-eco-innovatory/lcei-grant-scheme>